

January 2018 versus Current Prices**Carrier Route and Automation**

3.5 oz or less		Carrier Route				Automation		
	Entry Point	Saturation	High Density Plus	High Density	Basic	5-Digit Scheme	AADC	Mixed AADC
Jan. 2018	None	0.186	0.196	0.200	0.292	0.251	0.274	0.287
Current		0.186	0.196	0.199	0.290	0.251	0.271	0.288
Difference		0.000	0.000	0.001	0.002	0.000	0.003	-0.001
Percentage		0.00%	0.00%	0.50%	0.68%	0.00%	1.09%	-0.35%
Jan. 2018	DNDC	0.164	0.174	0.178	0.265	0.227	0.250	0.263
Current		0.162	0.172	0.175	0.260	0.225	0.245	0.262
Difference		0.002	0.002	0.003	0.005	0.002	0.005	0.001
Percentage		1.22%	1.15%	1.69%	1.89%	0.88%	2.00%	0.38%
Jan. 2018	DSCF	0.158	0.168	0.172	0.257	0.220	0.243	-
Current		0.155	0.165	0.168	0.252	0.217	0.237	
Difference		0.003	0.003	0.004	0.005	0.003	0.006	
Percentage		1.90%	1.79%	2.33%	1.95%	1.36%	2.47%	
DDU	-	-	-	-	-	-	-	-

Nonautomation

3.5 oz. or less	Machinable	
Entry Point	AADC	Mixed AADC
None	0.287	0.300
DNDC	0.263	0.276
DSCF	0.256	-
DDU	-	-

Nonautomation

4 oz or less	Carrier Route				Nonmachinable			
Entry Point	Saturation	High Density Plus	High Density	Basic	5-Digit	3-Digit	ADC	Mixed ADC
None	0.219	0.227	0.248	0.295	0.479	0.550	0.573	0.646
DNDC	0.179	0.187	0.208	0.265	0.455	0.526	0.549	0.622
DSCF	0.165	0.173	0.194	0.257	0.448	0.519	0.542	-
DDU	-	-	-	-	-	-	-	-
More than 4 ounces								
None	0.609	0.609	0.609	0.698	0.894	0.894	0.894	0.894
DNDC	0.448	0.448	0.448	0.578	0.731	0.731	0.731	0.731
DSCF	0.393	0.393	0.393	0.546	0.683	0.683	0.683	-
DDU	-	-	-	-	-	-	-	-
Per Pcs	0.067	0.075	0.096	0.120	0.242	0.326	0.378	0.410



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		Entry Point	Saturation	High Density Plus	High Density	Basic	5-Digit Scheme	AADC
Jan. 2018	None	0.111	0.117	0.118	0.210	0.136	0.159	0.172
	Current	0.111	0.115	0.118	0.209	0.134	0.154	0.171
	Difference	0.000	0.002	0.000	0.001	0.002	0.005	0.001
	Percentage	0.00%	1.71%	0.00%	0.48%	1.47%	3.14%	0.58%
Jan. 2018	DNDC	0.089	0.095	0.096	0.183	0.112	0.135	0.148
	Current	0.087	0.091	0.094	0.179	0.108	0.128	0.145
	Difference	0.002	0.004	0.002	0.004	0.004	0.007	0.003
	Percentage	2.25%	4.21%	2.08%	2.19%	3.57%	5.19%	2.03%
Jan. 2018	DSCF	0.083	0.089	0.090	0.175	0.105	0.128	-
	Current	0.080	0.084	0.087	0.171	0.100	0.120	
	Difference	0.003	0.005	0.003	0.004	0.005	0.008	
	Percentage	3.61%	5.62%	3.33%	2.29%	4.76%	6.25%	
	DDU	-	-	-	-	-	-	-

Nonautomation

3.5 oz or less	Machinable	
Entry Point	AADC	Mixed AADC
None	0.172	0.185
DNDC	0.148	0.161
DSCF	0.141	-
DDU	-	-

Nonautomation

4 oz or less	Carrier Route				Nonmachinable			
Entry Point	Saturation	High Density Plus	High Density	Basic	5-Digit	3-Digit	ADC	Mixed ADC
None	0.136	0.144	0.166	0.213	0.364	0.435	0.458	0.531
DNDC	0.096	0.104	0.126	0.183	0.340	0.411	0.434	0.507
DSCF	0.082	0.090	0.112	0.175	0.333	0.404	0.427	-
DDU	-	-	-	-	-	-	-	-

More than 4 ounces

None	0.436	0.436	0.436	0.528	0.764	0.764	0.764	0.764
DNDC	0.275	0.275	0.275	0.408	0.601	0.601	0.601	0.601
DSCF	0.220	0.220	0.220	0.376	0.553	0.553	0.553	-
DDU	-	-	-	-	-	-	-	-
Per Pcs	0.027	0.035	0.057	0.081	0.109	0.193	0.245	0.277



JOHNSON & QUIN, INC.

January 2018 versus Current Prices**Letters and Postcards**

	Weight Not Over (ounces)	Automation			Machinable	Nonmachinable
		5-Digit	AADC	Mixed AADC	Presorted	Presorted
Jan. 2018	1, 2, 3	0.378	0.408	0.424	0.458	0.668
		0.373	0.403	0.423	0.453	0.663
		0.005	0.005	0.001	0.005	0.005
		1.32%	1.23%	0.24%	1.09%	0.75%
Jan. 2018	3.5	0.378	0.408	0.424	0.458	0.668
		0.373	0.403	0.423	0.453	0.663
		0.005	0.005	0.001	0.005	0.005
		1.32%	1.23%	0.24%	1.09%	0.75%
Jan. 2018	Postcard	0.257	0.268	0.274	0.280	-
		0.253	0.266	0.274	0.284	
		0.004	0.002	0.000	-0.004	
		1.56%	0.75%	0.00%	-1.43%	

Nonmachinable Surcharge 0.210

Residual Single-Piece Letters

Weight Not Over (ounces)	Jan. 2018	Current	Difference
1	0.510	0.500	0.010
2	0.510	0.500	0.010
3	0.510	0.500	0.010
3.5	0.510	0.500	0.010

Share Mail Letters and Postcards (formerly Alternate Postage)

Weight Not Over (ounces)	Share Mail Letters	Share Mail Postcards
1	0.58	0.43



JOHNSON & QUIN, INC.

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January 2018 versus Current Prices**First-Class Mail**

LETTERS				FLATS	
Weight Not Over (ounces)	Jan. 2018	Current	Difference	Weight Not Over (ounces)	
1	0.50	0.49	0.01	1	1.00
2	0.71	0.70	0.01	2	1.21
3	0.92	0.91	0.01	3	1.42
3.5	1.13	1.12	0.01	-	-
LETTERS - Metered				4	1.63
1	0.47	0.46	0.01	5	1.84
2	0.68	0.67	0.01	6	2.05
3	0.89	0.88	0.01	7	2.26
3.5	1.10	1.09	0.01	8	2.47
				9	2.68
				10	2.89
				11	3.10
				12	3.31
				13	3.52
Postcard	0.35	0.34	0.01		

Single-Piece Additional Ounce Rate (Letters/Flats) 0.21

Nonmachinable Surcharge (Letters Only) 0.21

EDDM - Retail (USPS Marketing Mail Saturation Flats accepted at Retail) 0.178**JOHNSON & QUIN, INC.**847.588.4800 • www.j-quin.com • jqinfo@j-quin.com